

**Organization Information**

EMS Agency: Yes  
Organization Name: DANVILLE LIFE SAVING & FIRST AID CREW INC  
Address Line1: 202 CHRISTOPHER LANE  
Address Line2:  
City: DANVILLE State: VA Zip: 24541  
City/County: DANVILLE Phone Number: (434)792-2739  
Regional Council: Western Virginia EMS Council FIN#: 546056901  
Organization Structure: EMS - Volunteer Organization Type: Non-Governmental

**Personnel Information****Number of Certified Personnel**

First Responder: 0 EMT: 77 Paramedic: 24 Advance EMT: 13 Enhanced: 0  
Intermediate: 20 Advanced Life Support Coordinator: 0 Education Coordinator: 0

**Certification**

First Responder: 0 EMT: 77 Paramedic: 24 Advance EMT: 13 Enhanced: 0  
Intermediate: 20 Advanced Life Support Coordinator: 0 Education Coordinator: 7  
Driver Only: Other: **Total: 141**

**Personnel**

Career: 60 Volunteer: 81 **Total: 141**

**Comments:****Call Activity and Demographics**

BLS Calls: 13,656 ALS Calls: 2,114 Calls Unable To Respond: 0  
Calls Outside Primary Service Area: 219 Avg Call Time(minutes): 49 Average Round Trip Mileage: 15  
Avg Mileage To Nearest Hospital: 8  
Square Miles of Service Area: 45 Population of Service Area: 42,000 Total Number of Stations: 2

**Comments:**

DLSC provides services to the City of Danville (43 sq. miles) and selected areas of Pittsylvania County bordering Danville (approx. 2 sq. miles) while providing mutual aid to Pittsylvania County's Volunteer Rescue Squads and Pittsylvania County's Department of Public Safety EMS.

**Statement of Need:**

The Danville Life Saving and First Aid Crew, Inc. (DLSC) is a non-profit organization. Danville Life Saving Crew is the City of Danville's primary EMS and Rescue provider. Danville Life Saving Crew also provides EMS Services and Mutual Aid in selected areas of Pittsylvania County bordering Danville. The DLSC has 83 Volunteers and 58 employees serves

**Call Activity and Demographics**

approximately 42,000 residents over an area of 45 square miles. Calendar year 2021 DLSC answered 15,770 calls, The DLSC is recognized by City and County Ordinance as an integral part of the official Public Safety program within each jurisdiction. In 2013, Pittsylvania County Board of Supervisors provided to the DLSC 10 mobile radios to be able to communicate with mutual aid agencies within the County and the County dispatcher. These mobile radios have reached the end-of-life service and it is our responsibility to replace these mobile radios and return to the County, the prior issued mobile radios.

**Agency Vehicle Information**

This Organization has additional ambulances not listed: No

Are any vehicles used by other jurisdictions? No

Unit#	VIN	Chassis Box Year	Make	Model	Vehicle Type	Class Permit	4WD	Mileage	Engine Hours
TRANSPORT 23	1FDUF4HT8GEC32750	2016/2016	FORD	F-450	TYPE I AMBULANCE	Ambulance		78356	7541
TRANSPORT 24	1FDUF5HT6HEC98639	2017/2017	FORD	F-550	TYPE I AMBULANCE	Ambulance	N	74375	7110
TRANSPORT 27	1FDUF5HT7HEE59032	2017/2017	FORD	F-550	TYPE I AMBULANCE	Ambulance	Y	61275	7021
26	1FDUF5HT9KEF22526	2019/2019	FORD	F-550	TYPE I AMBULANCE	Ambulance	Y	39067	4780
MEDIC 20	1GKFK13098J162807	2008/2008	GMC	YUKON	QUICK RESPONSE	Quick Response Vehicle (QRV)	Y	80682	0
RESPONSE 31	1GKUKAE06AR216821	2010/2010	GMC	YUKON	QUICK RESPONSE	Quick Response Vehicle (QRV)	Y	55881	0
RESPONSE 32	1GKWW2NEG0DR304118	2013/2013	GMC	YUKON	QUICK RESPONSE	Quick Response Vehicle (QRV)	Y	55487	0
TRANSPORT 25	1FTAMNAAM5CL540571	2012/2012	INTERNATIONAL	4300	TYPE I AMBULANCE	Ambulance	N	118942	11256
TRANSPORT 29	1FTAMNAAM3EL013681	2014/2014	INTERNATIONAL	4300	TYPE I AMBULANCE	Ambulance	N	90993	9938
TRANSPORT 28	2NKHMM6X1GM127407	2016/2016	KENWORTH	T270		Ambulance	N	76067	8296
41	2NKHMM6X9MM446677	2021/2021	KENWORTH	T270	TYPE I AMBULANCE	Ambulance	N	10508	1141
43	1FDBW2XM1JKB23108	2018/2018	FORD	350	TYPE II AMBULANCE	Ambulance	N	76044	6439
42	1FDBW2XM1JKB23111	2018/2018	FORD	350	TYPE II AMBULANCE	Ambulance	N	8720	7190

Financial Information																											
<p style="text-align: center;"><b>Assets</b></p> <table style="width: 100%;"> <tr> <td style="width: 60%;">Cash Balance:</td> <td style="text-align: right;">\$311,404.00</td> </tr> <tr> <td>Real Estate:</td> <td style="text-align: right;">\$2,579,320.00</td> </tr> <tr> <td>Investments (unrestricted):</td> <td style="text-align: right;">\$534,573.00</td> </tr> <tr> <td>Equipments, Vehicles, etc:</td> <td style="text-align: right;">\$2,864,224.00</td> </tr> <tr> <td>Restricted Funds:</td> <td style="text-align: right;">\$3,099,644.00</td> </tr> </table> <p><u>Restricted Funds Description:</u></p> <p>Trust funds are restricted for DLSC operation costs only by the conditions of each trust management thereby restricting yearly distribution to only 3-5 percent of the earnings. Note: This is In accordance with each trust fund accounts, restricting access to full amount. Please see Budget Narrative below for explanation.</p>	Cash Balance:	\$311,404.00	Real Estate:	\$2,579,320.00	Investments (unrestricted):	\$534,573.00	Equipments, Vehicles, etc:	\$2,864,224.00	Restricted Funds:	\$3,099,644.00	<p style="text-align: center;"><b>Liabilities</b></p> <table style="width: 100%;"> <tr> <td style="width: 60%;">Balance of Open Accounts:</td> <td style="text-align: right;">\$468,838.00</td> </tr> <tr> <td>Notes or Mortgages Owed:</td> <td style="text-align: right;">\$75,300.00</td> </tr> <tr> <td>Indebtedness / Obligations:</td> <td style="text-align: right;">\$0.00</td> </tr> </table> <p><u>Description of Indebtedness / Obligations:</u></p> <p>DLSC indebtedness represents the PPA loan from the Cares Act and HHS stimulus payment. Both accounts are liabilities until released by the appropriate government agency.</p>	Balance of Open Accounts:	\$468,838.00	Notes or Mortgages Owed:	\$75,300.00	Indebtedness / Obligations:	\$0.00										
Cash Balance:	\$311,404.00																										
Real Estate:	\$2,579,320.00																										
Investments (unrestricted):	\$534,573.00																										
Equipments, Vehicles, etc:	\$2,864,224.00																										
Restricted Funds:	\$3,099,644.00																										
Balance of Open Accounts:	\$468,838.00																										
Notes or Mortgages Owed:	\$75,300.00																										
Indebtedness / Obligations:	\$0.00																										
<p><b>Other Fees</b></p> <p>Amount received from EMS Fee for Service for Last Fiscal Year: \$415,917.00</p> <p>Service Fee Charged:    Yes                      Service Fee per Call:    \$400.00            Cost Recovery:            61.00%</p>																											
<p style="text-align: center;"><b>Receipts/Revenue</b></p> <table style="width: 100%;"> <tr> <td style="width: 60%;">Local Government:</td> <td style="text-align: right;">\$415,917.00</td> </tr> <tr> <td>26% Return to Locality:</td> <td style="text-align: right;">\$0.00</td> </tr> <tr> <td>Donations:</td> <td style="text-align: right;">\$266,709.00</td> </tr> <tr> <td>EMS Fee for Service:</td> <td style="text-align: right;">\$2,849,332.00</td> </tr> <tr> <td>Fund Raising:</td> <td style="text-align: right;">\$72,529.00</td> </tr> <tr> <td>Interest Dividends:</td> <td style="text-align: right;">\$75,014.00</td> </tr> <tr> <td>Grants:</td> <td style="text-align: right;">\$14,983.00</td> </tr> <tr> <td>Other Revenue:</td> <td style="text-align: right;">\$802,952.00</td> </tr> </table> <p><u>Description of Receipts/ Revenue:</u></p> <p>Revenues for the DLSC represents funding received for local governments, 4 for Life, donations, memorials, fundraising including annual golf classic and letter campaign, investments and interest dividends, and fees for service.</p>	Local Government:	\$415,917.00	26% Return to Locality:	\$0.00	Donations:	\$266,709.00	EMS Fee for Service:	\$2,849,332.00	Fund Raising:	\$72,529.00	Interest Dividends:	\$75,014.00	Grants:	\$14,983.00	Other Revenue:	\$802,952.00	<p style="text-align: center;"><b>Expenditures</b></p> <table style="width: 100%;"> <tr> <td style="width: 60%;">Operational Expenses:</td> <td style="text-align: right;">\$2,674,862.00</td> </tr> <tr> <td>Personnel Costs:</td> <td style="text-align: right;">\$367,368.00</td> </tr> <tr> <td>Capital Expenditures:</td> <td style="text-align: right;">\$922,906.00</td> </tr> <tr> <td>Other Expenses:</td> <td style="text-align: right;">\$0.00</td> </tr> <tr> <td>Non Operational:</td> <td style="text-align: right;">\$0.00</td> </tr> </table> <p><u>Definition of Capital Expenditures:</u></p> <p>DLSC renovated its FAA certified helipad (located next to Southside EMS Station) and renovated the Northside EMS station (67% of DLSC calls answered from Northside Station), purchase of new ambulance.</p>	Operational Expenses:	\$2,674,862.00	Personnel Costs:	\$367,368.00	Capital Expenditures:	\$922,906.00	Other Expenses:	\$0.00	Non Operational:	\$0.00
Local Government:	\$415,917.00																										
26% Return to Locality:	\$0.00																										
Donations:	\$266,709.00																										
EMS Fee for Service:	\$2,849,332.00																										
Fund Raising:	\$72,529.00																										
Interest Dividends:	\$75,014.00																										
Grants:	\$14,983.00																										
Other Revenue:	\$802,952.00																										
Operational Expenses:	\$2,674,862.00																										
Personnel Costs:	\$367,368.00																										
Capital Expenditures:	\$922,906.00																										
Other Expenses:	\$0.00																										
Non Operational:	\$0.00																										

Financial Information			
<b>Finance Summary</b>			
Total Assets:	\$9,389,165.00	Net Worth:	\$8,845,027.00
Total Liabilities:	\$544,138.00	Beginning Balance:	\$311,404.00
Total Receipts:	\$4,497,436.00	Cash Difference:	\$532,300.00
Total Expenditures:	\$3,965,136.00	Ending Balance:	\$843,704.00
<b>Budget Narrative:</b>			
<p>The Danville Life Saving Crew projected a 2019-2020 revenue of just over \$3.1 million with revenue accounting for approximately 63% of the expected revenue. The majority of the remaining funds are generated by donations, fund drives, and capital revenues funds from the City of Danville Virginia. The projected expenses left little room for budget error with increasing cost and decreasing contributions. With the death of our Executive Director in early 2021 our 2020/2021 audit was delayed. An Interim Director was appointed until a CEO was hired in fall of 2021. This caused a delay for our auditors, see attached letter from our auditor in the additional information section.</p>			
<b>Requested Items Information</b>			
<b>Item Name: XL-185M Single band 7/800 MHz</b>			
Item Type:	Communications Equipment - Mobiles		Requested Quantity: 11
Funding Level:	50 / 50	Action: Replace	Current Quantity: 11
Total Price:	\$42,499.00	Matching Funds: \$21,249.50	State Funds: \$21,249.50
Comments:	<p>The financial section of this grant request shows our current finance status and explains our use of operational budget funds and capital budget funds. Therefore, we depend on grants, donations, and fund raisers to pay for items like these radios. If this grant is approved, we have identified a couple of local small foundations that we will ask for the remaining cost of this project. It is because of the restrictions of our trust funds (as describe in financial comment field) we need the assistance of the RSAF and local foundations to fund this project as a whole and have a complete up to date communications system for EMS and rescue operations. As mentioned previously in the Needs Statement these remaining mobile radios are at end of life and without funding assistance the DLSC will be using any unused monies at the end of each fiscal year to purchase single mobile radios at a time which will take several years to replace all mentioned older mobiles.</p>		
Name of Communications Center (Agency) Activating Alerts/Pages: City of Danville 911			
Receiver Frequency Used to Receive Alerts/Pages: 770.5812 MHz Monitoring			
Second Frequency for Alerting or Monitoring (if any): 771.631 MHz Monitoring			
Purpose or Use of Second Frequency: Agency coordination channel			
Members will be alerted with these Receivers: [X] as a group [X] by duty squads [ ] individually			
<b>Supporting Documents</b>			
Name	Type	Description	Size
f-822788304/radio-quote.pdf...	Quote	Quote to DLSC from L3 Harris	138 KB

**Requested Items Information**

**Item Name: XL-185M Single band 7/800 MHz**

**Technical Information**

Please give a brief, but concise description of the project, (please include specific objectives of this project)

The DLSC has partnered with Pittsylvania County and the City of Danville for a Regional Radio System for dispatch communications to serve the residents of Pittsylvania County and the City of Danville. This project request will replace 11 end of life mobile radios that were provided to the DLSC in 2013 from Pittsylvania County for our service area in the County. In 2020, the DLSC purchased into the Regional Radio System for seamless communication in both jurisdictions. This provided interoperable and FCC compliance for the DLSC to utilize a 700/800 P25 digital radio system.

What is the age of the equipment being added and/or replaced? If being replaced, can the equipment be narrowband compatible? If not, why?

In 2013, Pittsylvania County Board of Supervisors provided to the DLSC 10 mobile radios to be able to communicate to the mutual aid agencies within the County and the County dispatcher while answering county calls for service. These mobile radios have reached the end-of-life service and it is our responsibility to replace these mobile radios and return to the County, the prior issued mobile radios.

How will this request assist with compliance with the FCC Narrowbanding mandate that was effective January 1st, 2013? (If applicable). Is this equipment P25 compatible?

In 2020, the DLSC and Pittsylvania County Board of Supervisors entered into an agreement to create a regional radio system. This new expansion would allow the DLSC to place Pittsylvania County Base Station equipment with antennas and fiber-optic simulcast system into an 11th tower site on their system. Thereby creating complete outdoor portable radio coverage and 75% in-building coverage. This radio system is P-25 Compliant with the FCC standards. Our radio system is now 700-800Mhz Phase 2 complaint and part of the prior coordinated frequency allocation to each locality. Additionally, for the first time, both the City of Danville with their UHF digital system and DLSC/County system can be interoperable with dispatch enabling the cross patch of radio repeaters on White Oak Mtn Virginia. Our trucks can communicate with the city Police and/or Fire Department or any department within the city operating on the patch channels.

How will this request assist with communications interoperability as described in the state communications interoperability plan provided by the Commonwealth Interoperability Coordinator's office?

Our radio system is now 700-800Mhz Phase 2 complaint and part of the prior coordinated frequency allocation to each locality. Additionally, for the first time, both the City of Danville with their UHF digital system and DLSC/County system can be interoperable with dispatch enabling the cross patch of radio repeaters on White Oak Mtn Virginia. Our trucks can communicate with the city Police and/or Fire Department or any department within the city operating on the patch channels.

Is this request specific to Emergency Medical Services communications or is it a multi-discipline communications system? (Please describe and identify other users)

The DLSC only utilizes this system for our EMS operations with the City of Danville and Pittsylvania County.

If multi-discipline (fire, rescue, police, etc.) communications system, describe how the costs will be shared between those disciplines.

n/a

Describe the equipment to be purchased (to include make and model) and provide an itemized price quote from the telecommunications/radio vendor

L3HARRIS TECHNOLOGIES 221 Jefferson Ridge Parkway Lynchburg, VA 24501 Phone: 800-528-7711 March 9, 2022 www.L3Harris.com Danville Lifesaving Crew 202 Christopher Lane Danville, VA 24541 L3Harris Technologies, Communications Division through its Public Safety and Professional Communications (PSPC) business is pleased to provide a quotation for the following. ITEM QTY UNIT PRICE EXT PRICE XL-185M Single Band 7/800MHz Mobile Radios 11 \$3,176.00 \$34,936.00 Install and Program Mobile Radios 11 \$687.50 \$7,562.50 Total Price \$42,498.50 Please contact me at (434) 258-8688 if you have any questions. Respectfully, Wayne Duff

**Requested Items Information****Item Name: XL-185M Single band 7/800 MHz****Current Inventory of Communications Equipment**

Category of Equipment	Band	Present Inventory	Plan to Purchase	Plan to Reassign / Dispose	Inventory Total
Communications Equipment - Mobiles	7/800 MHz	32	11	11	32

**Agency Frequency Plan and Channel Configuration**

Channel	Transmit (MHz)	CTCSS(Hz) / DPL(Code)	Receive (MHz)	FCC Call Sign	Name or Use of Channel	Frequency Purpose
1	769.0812	NA	770.5812	WQQT441	Trunk Public Safety	Public Safety Dispatch

**Affirmation****Brief Project Description:**

The DLSC has partnered with Pittsylvania County and the City of Danville for a Regional Radio System for dispatch communications to serve the residents of Pittsylvania County and the City of Danville. This project request will replace 11 end of life mobile radios that were provided to the DLSC in 2013 from Pittsylvania County for our service area in the County. In 2020, the DLSC purchased into the Regional Radio System for seamless communication in both jurisdictions. This provided interoperable and FCC compliance for the DLSC to utilize a 700/800 P25 digital radio system. DLSC funds were depleted before all needed mobiles could be purchased, this request will complete the total project and purchase the remaining 11 mobiles. In 2013, Pittsylvania County Board of Supervisors provided to the DLSC 10 mobile radios to be able to communicate to the mutual aid agencies within the County and the County dispatcher

**Project /Equipment Sustainability:**

As mentioned above the DLSC went into a contract with Pittsylvania County to join their Harris public safety communications radio system. In our agreement, the DLSC will pay an annual fee which includes radio maintenance support for our mobiles and portables to the subscriber units. The cost of this annual fee will be placed into our radio system services contract line item. The requested mobiles will be added to that service agreement.

**Supporting Documents**

Name	Type	Description	Size
f1538008730/dlsc-w9.pdf...	IRS Letter / 990 / W9	W9	109.47 KB
f1827315407/quote-for-mobiles.pdf...	Quote	Quote	37.72 KB
f-424427682/dlsc-budget-19-20.pdf...	Budget	2019 2020 Budget	642.7 KB
f-1548636193/harris-harvey-neal.pdf...	Other	Letter from our CPA Firm	34.54 KB

**Authorized Agent**

First Name: DOUGLAS

Last Name: YOUNG

Phone#:

Email: DOUG.YOUNG2000@YAHOO.COM

Signature: Douglas Young

**Financial Officer**

First Name: WENDY

Last Name: MORRIS

Phone#: (434)792-2739

Email: WMORRIS@DLSC.ORG

Signature: Wendy Morris

**Operational Medical Director**

**Grant Number:PI-C01/06-22**

First Name: STACY

Last Name: WILLIAMS

Phone#: (434)799-3742

Email: ERDORCH@HOTMAIL.COM

Signature: Stacy Jo Williams DO

# Request for Taxpayer Identification Number and Certification

Give Form to the  
requester. Do not  
send to the IRS.

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

**DANVILLE LIFE SAVING AND FIRST AID CREW, INC.**

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☐ C Corporation

☐ S Corporation

☐ Partnership

☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►

**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☒ Other (see instructions) ►

**501(C) 3**

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) \_\_\_\_\_

Exemption from FATCA reporting code (if any) \_\_\_\_\_

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

**202 CHRISTOPHER LANE**

6 City, state, and ZIP code

**DANVILLE, VA 24541**

7 List account number(s) here (optional)

Requester's name and address (optional)

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

\_\_\_\_ - \_\_\_\_ - \_\_\_\_

or

Employer identification number

5 4 - 6 0 5 6 9 0 1

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person ►

*Wendy Morris, CFO*

Date ► *03-10-2022*

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
  - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
  - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
  - Form 1099-S (proceeds from real estate transactions)
  - Form 1099-K (merchant card and third party network transactions)
  - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
  - Form 1099-C (canceled debt)
  - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.





**L3HARRIS TECHNOLOGIES**

**221 Jefferson Ridge Parkway**

**Lynchburg, VA 24501**

**Phone: 800-528-7711**

[www.L3Harris.com](http://www.L3Harris.com)

March 9, 2022

Danville Lifesaving Crew

202 Christopher Lane

Danville, VA 24541

L3Harris Technologies, Communications Division through its Public Safety and Professional Communications (PSPC) business is pleased to provide a quotation for the following.

ITEM	QTY	UNIT PRICE	EXT PRICE
XL-185M Single Band 7/800MHz Mobile Radios	11	\$3,176.00	\$34,936.00
Install and Program Mobile Radios	11	\$687.50	\$7,562.50
Total Price			\$42,498.50

Please contact me at (434) 258-8688 if you have any questions.

Respectfully,

Wayne Duff

Draft of JUNE 4, 2019

[illegible]

Danville Life Saving and First Aid Crew, Inc.

Draft JUNE 4, 2019

Budget - Estimated Revenues

Fiscal Year Ending June 30, 2020

Account Number	Account Name	Actual Revenues Yr. Ending 06/30/17	Actual Revenues Yr. Ending 06/30/18	Approved Budget Yr. Ending 06/30/19	Revenues 9 Months Ending 03/31/19	Proposed Budget Yr. Ending 06/30/20
4001	United Way	20,812	20,701	19,600	17,163	17,000
4002	City of Danville	80,000	80,000	80,000	60,000	360,000
4003	Pittsylvania County	23,000	23,000	23,000	16,750	30,000
4005	Four-for-Life	19,840	19,346	19,000	19,351	19,000
4006	Federal, State and Local Grants	23,758	0	0	6,802	0
4008	Commonwealth Office of EMS	0	0	0	0	0
4010	Memorials-Unrestricted	12,198	30,347	15,000	10,050	14,000
4011	Donations-Unrestricted - Operating	114,238	516,165	95,000	139,842	125,000
4014	Gerstner Family Foundation	0	0	0	0	25,000
4031	Temporarily Restricted Grants	0	0	0	8,000	0
4051	Net Profit from Golf Tournament	22,160	26,666	30,000	27,477	35,000
4052	Net Profit from Picture Project	24,641	11,183	16,000	9,937	10,000
4030	Grants - Unrestricted	1,000	0	0	0	0
4130	Disposal of Assets	35,124	11,625	0	24,500	5,000
4145	Refunds - Insurance	0	0	0	836	0
4148	Helicopter Transports	0	0	15,000	0	15,000
4150	Reimbursed Expenses	1,654	5,453	1,500	51,176	2,000
4151	Capital Reserve Funds from City	0	0	0	38,486	260,000
4154	Transfer of Income - Invest. Acct.	0	0	0	30,000	0
4155	Transfer of Income - McCullum Fund	0	0	668,800	123,000	281,000
4156	Revenue Recovery	1,920,185	1,606,346	1,512,000	1,287,940	2,000,000
		2,298,610	2,350,832	2,494,900	1,871,310	3,198,000

**Danville Life Saving and First Aid Crew, Inc.**

**Budget - Requested Expenditures**

**Draft of JUNE 4, 2019**

**Fiscal Year Ending June 30, 2020**

Account Number	Account Name	Actual Expended Yr. Ending 06/30/17	Actual Expended Yr. Ending 06/30/18	Approved Budget Yr. Ending 06/30/19	Expended 9 Months Ending 03/31/19	Proposed Budget Yr. Ending 06/30/20
5000	<b>Administrative/General:</b>					
5010	Convention/Conference Expense	8,872	7,531	6,000	7,095	7,200
5011	Rescue College	0	0	0	0	3,000
5012	EMS Symposium	7,329	12,694	6,000	8,737	8,000
5013	Banquet	3,994	9,716	6,000	0	10,000
5020	Food Expenses	7,786	9,622	9,000	5,574	9,000
5030	District Meeting Expenses	899	1,165	1,500	871	1,500
5040	Uniform Expense	30,559	8,611	20,000	19,333	11,000
5050	Legal and Accounting Expense	10,485	11,250	12,000	17,500	15,000
5060	Telephone Expense	6,659	6,682	8,200	6,043	8,200
5070	Postage Expense	2,066	2,859	3,000	1,302	3,000
5080	Outside Printing Services	3,058	2,796	3,400	1,864	3,400
5090	Local Transportation	3,735	2,321	3,000	898	1,200
5100	Bank Fees	997	1,141	800	842	1,200
5110	General Insurance Expense	20,914	21,920	23,000	14,760	23,000
5115	Health/Accident Insurance Premiums	38,729	36,015	42,000	26,200	42,000
5120	Salary and Payroll Expenses	273,194	359,468	323,000	235,563	350,000
5121	Community Paramedic Program	400	4,132	65,500	51,596	70,000
5122	Consultant	0	0	0	4,503	0
5125	Recovery Billing	64,342	76,326	75,000	53,280	100,000
5130	Members Life Ins. Premiums	3,056	1,255	4,000	1,976	3,000
5135	Members Medical Treatment/Tests	878	4,507	2,000	2,558	3,000
5140	Membership and Dues	1,095	820	1,500	1,049	1,500
5145	Incentive Awards	216,784	242,626	245,000	176,780	245,000
5150	Subscription Fees	279	453	300	319	400
5160	Office Supplies	5,608	4,001	4,500	2,905	4,500
5162	Service Contracts - Office Equipment	6,261	7,200	7,000	3,526	7,000
5163	Admin - Software Service Contract	0	0	0	27,051	30,000
5165	Office Equipment Repair	460	110	500	0	0
5182	Member Rewards Program	0	2,337	1,000	3,609	0
5190	Jr. Member AC & Expenses	0	0	0	60	1,000
5210	Taxes and License Expense	0	4,442	0	4,458	0
5250	Refunds and Reimbursements	(430)	0	200	0	0
5260	Reserve for Capital Expenditures	0	0	250,000	282,698	575,000
5292	Patient Transport - Salaries	0	0	0	0	575,000
5293	Patient Transport - Uniforms	0	0	0	0	11,000
5294	Northside EMT Staff	69,296	171,191	687,000	451,814	400,000
5295	Office/admin Small Cap Expense	0	2,834	0	0	0
5296	Support of Training Center Operations	110,000	399,268	121,000	122,000	120,000
5298	Public Relations	3,383	3,733	6,000	614	5,000
5299	Miscellaneous Expenses	0	0	1,000	0	1,000
<b>Total 5000</b>	<b>Administrative/General Expenses</b>	<b>900,688</b>	<b>1,419,026</b>	<b>1,938,400</b>	<b>1,537,378</b>	<b>2,649,100</b>

**Danville Life Saving and First Aid Crew, Inc.**

**Budget - Requested Expenditures**

**Draft of JUNE 4, 2019**

**Fiscal Year Ending June 30, 2020**

Account Number	Account Name	Actual Expended Yr. Ending 06/30/17	Actual Expended Yr. Ending 06/30/18	Approved Budget Yr. Ending 06/30/19	Expended 9 Months Ending 03/31/19	Proposed Budget Yr. Ending 06/30/20
<b>5300</b>	<b>Communications Department Expenses:</b>					
5301	Repairs and Maintenance Expense	8,462	7,748	20,000	20,150	20,000
5310	Supplies	13,673	7,608	20,000	21,261	20,000
5350	Service Contracts	29,681	53,854	36,000	27,111	36,000
5355	Internet Expenses	0	3,092	3,000	5,834	8,000
5360	Tower-Telephone and Utility Expenses	929	1,234	1,100	854	1,200
<b>Total 5300</b>	<b>Communication Dept. Expenses</b>	<b>52,745</b>	<b>73,536</b>	<b>80,100</b>	<b>75,210</b>	<b>85,200</b>
<b>5500</b>	<b>Maintenance Department:</b>					
5501	Vehicle Supplies	6,435	10,557	10,000	6,549	10,000
5502	Vehicle Repairs & Maint. - Maint.	15,450	27,093	27,500	13,196	20,000
5503	Vehicle Repairs & Maint. - Repair	88,043	42,556	46,000	36,446	45,000
5504	Vehicle Insurance	19,715	21,559	22,000	13,400	22,000
5505	Gas and Oil	42,980	48,235	50,000	40,207	58,000
5506	Supplies and Materials	6,831	10,650	10,000	9,196	10,000
5507	Wrecker Towing Service	1,640	0	2,000	640	1,000
5510	Small Tools & Equipment	0	0	0	1,695	1,000
5515	RTV Kubota Supplies	504	1,403	1,000	3,455	1,500
5550	Service Contracts	14,035	12,631	12,500	0	18,000
<b>Total 5500</b>	<b>Maintenance Department Expenses</b>	<b>195,633</b>	<b>174,684</b>	<b>181,000</b>	<b>124,784</b>	<b>186,500</b>
<b>5600</b>	<b>Consumables Department Expenses:</b>					
5601	Oxygen Supplies	24,218	16,228	16,000	16,495	16,000
5602	Repairs and Maintenance	0	0	1,000	0	500
5606	Oxygen Vendor	3,714	3,807	4,500	4,191	6,000
5650	Service Contracts	651	566	100	0	4,000
5901	Medical Supplies	18,290	20,535	20,000	12,511	20,000
5911	Operating Supplies	18,861	19,055	20,000	16,349	20,000
<b>Total 5600</b>	<b>Total Consumables Dept. Expenses</b>	<b>65,734</b>	<b>60,191</b>	<b>61,600</b>	<b>49,546</b>	<b>66,500</b>
<b>5700</b>	<b>Training Department Expenses:</b>					
5701	Supplies and Materials	2,183	810	2,000	787	0
5702	Class Fees	1,388	2,667	3,000	2,717	0
5760	AHA Training Site Expenses	1,496	1,068	0	0	0
5780	Instructor Fees	0	0	0	748	0
5785	Travel Expenses	490	1,438	2,000	103	0
<b>Total 5700</b>		<b>5,557</b>	<b>5,983</b>	<b>7,000</b>	<b>4,355</b>	<b>0</b>

**Danville Life Saving and First Aid Crew, Inc.**  
**Budget - Requested Expenditures**  
**Fiscal Year Ending June 30, 2020**

Draft of JUNE 4, 2019

Account Number	Account Name	Actual Expended Yr. Ending 06/30/17	Actual Expended Yr. Ending 06/30/18	Approved Budget Yr. Ending 06/30/19	Expended 9 Months Ending 03/31/19	Proposed Budget Yr. Ending 06/30/20
<b>5800</b>	<b>Special Operations Department:</b>					
5801	Watercraft Supplies	1,272	970	2,000	2,071	2,500
5802	Repairs & Maintenance - Minor	213	0	1,000	727	1,000
5803	Repairs & Maintenance - Major	0	0	4,000	0	2,000
5808	Cascade System Expense	1,215	851	1,700	1,273	1,500
5820	Dive Team Expense	3,293	5,351	8,000	5,793	10,000
5830	Extrication Team	1,148	3,821	4,000	1,103	4,000
<b>Total 5800</b>	<b>Total Special Operations Dept. Exp.</b>	<b>7,141</b>	<b>10,993</b>	<b>20,700</b>	<b>10,967</b>	<b>21,000</b>
<b>6000</b>	<b>Building &amp; Grounds Expenses:</b>					
6001	Supplies and Materials	28,162	27,666	26,000	19,518	26,000
6002	Repairs & Maintenance - Minor	4,839	7,935	10,000	4,853	7,500
6003	Repairs & Maintenance - Major	8,104	7,202	17,000	18,418	17,000
6004	Utilities Expense	43,938	53,930	60,000	31,404	50,000
6005	Janitorial Services	24,650	21,570	25,000	16,610	25,000
6006	Grounds Maintenance	20,640	20,207	22,500	14,290	22,500
6008	Waste Removal	5,497	5,047	5,200	3,959	5,200
6010	Northside Station	310	1,730	2,600	139	500
6040	Helipad Renovations	0	0	0	5,500	10,000
6050	Service Contracts	11,636	16,091	16,000	5,338	16,000
6106	Grounds Maintenance	0	125		0	0
<b>Total 6000</b>	<b>Building &amp; Grounds Expenses</b>	<b>147,776</b>	<b>161,503</b>	<b>184,300</b>	<b>120,029</b>	<b>179,700</b>
<b>6300</b>	<b>Retention Expenses:</b>					
6310	Recruitment of Members	1,926	4,596	5,000	2,599	1,000
6320	Retention of Members	12,641	15,966	12,000	12,744	6,000
6330	Advertising and Promotion	20,146	885	3,800	140	3,000
6340	Scrapbook	0	0	1,000	0	0
<b>Total 6300</b>	<b>Retention Expenses</b>	<b>34,713</b>	<b>21,447</b>	<b>21,800</b>	<b>15,483</b>	<b>10,000</b>
	<b>Total Expenses</b>	<b>1,409,987</b>	<b>1,927,363</b>	<b>2,494,900</b>	<b>1,937,752</b>	<b>3,198,000</b>



**Harris, Harvey, Neal & Co., LLP**

Certified Public Accountants

2309 Riverside Drive • P.O. Box 3424 • Danville, VA 24543  
434/792-3220 • Fax 434/792-8604 • [www.hhnccpa.com](http://www.hhnccpa.com)

March 9, 2022

To Whom It May Concern:

Our firm is in the process of completing field work relating to the Danville Life Saving and First Aid Crew July 1, 2020 through June 30, 2021 financial statement audit. Once we have completed field work will provide management and the board of directors the audited financial statements as well as the Form 990.

If you have any other questions, please contact me.

Very truly yours,

A handwritten signature in black ink, appearing to read 'S. M. Gay'.

Stephen M. Gay, CPA  
Partner



**L3HARRIS TECHNOLOGIES**

**221 Jefferson Ridge Parkway  
Lynchburg, VA 24501  
Phone: 800-528-7711**

[www.L3Harris.com](http://www.L3Harris.com)

March 9, 2022

Danville Lifesaving Crew  
202 Christopher Lane  
Danville, VA 24541

L3Harris Technologies, Communications Division through its Public Safety and Professional Communications (PSPC) business is pleased to provide a quotation for the following.

ITEM	QTY	UNIT PRICE	EXT PRICE
XL-185M Single Band 7/800MHz Mobile Radios	11	\$3,176.00	\$34,936.00
Install and Program Mobile Radios	11	\$687.50	\$7,562.50
Total Price			\$42,498.50

Please contact me at (434) 258-8688 if you have any questions.

Respectfully,

Wayne Duff